



TippingPoint Joins Forces with IT-Partners Limited

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TippingPoint, a leader in intrusion prevention, today announced that IT-Partners Limited has become a TippingPoint premier partner and will act as the primary product support team for TippingPoint as they expand into Hong Kong.

IT-Partners is a leading global provider of IT services with exceptional strength and expertise in the security domain. The experts at IT-Partners work closely with vendors to analyze business operations and devise a secure system that keeps malicious content from impacting the network. Additionally, the team provides professional consultancy for network planning, security project, network security and policy review to ensure that vital data is secure.

As part of the agreement, IT-Partners will leverage its expertise and network of contacts to provide pre-and post-sales support of the TippingPoint® Intrusion Prevention System (IPS). This partnership will further enhance TippingPoint's presence in Hong Kong, particularly with the vertical markets that rely on the Internet to conduct business and require high network availability and performance, such as finance/banking institutions and ecommerce/e-shopping services.

“TippingPoint products are easy to deploy, offer outstanding performance and can collaborate with other network intrusion products. In addition, the appliance offers superb built-in resilience and offers extremely fast turnaround on the filters in its Digital Vaccine® service that prevent exploitation of vulnerabilities,” said Mr. Sunny Ho, managing director for IT-Partners Limited. “These features provide our corporate customers with an extremely high level of confidence when installing and running the TippingPoint IPS.”

“The Asia Pacific region is a strategic growth area for TippingPoint,” said Dave Schertz, vice president of Asia Pacific sales and marketing for TippingPoint. “We’re excited to collaborate with IT-Partners in Hong Kong. They have an excellent reputation and database of contacts. We look forward to working with them to build our market share in this region.”

(Courtesy: NetEvents)