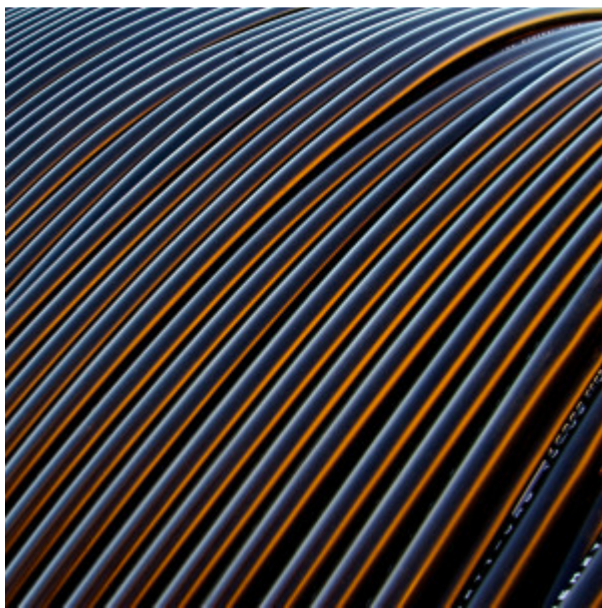




## Stop laying fibre cables NZ, says Exalt

By Sean Mitchell, Wednesday, 26th May, 2010



US-based developer and manufacturer of outdoor wireless solutions, Exalt, can't understand why carriers in countries like New Zealand are so fixated by laying fibre cables.

The company's solutions are used by mobile operators wanting to back-haul their cell tower data as well as business customers connecting buildings across a city. They are also used as outdoor situations where long distance links are needed for mines in Australia.

Exalt claims that new wireless solutions can have lower latency than fibre, carry up to 2Gbps and cost as low as 5% of the cost per mile of laying fibre cables.

You can find out more about the company, which started in 2004 out of San Francisco, [here](#).

At Telecommunications Review we don't claim to be experts on microwave wireless technologies versus laying fibre, but do you think the New Zealand government is too fixated by fibre at the expense of more cost effective wireless solutions?