

Show me the money



What new managed services will top APAC enterprises' wish lists in 2013?

Gartner's Top Predictions for 2013



- Job Creation
- Job Protection
- Job Fulfillment

Economics

- Privacy
- Security
- Market Consolidation

Risk

- Operational Technology
- Chinese Ascendancy
- MS Windows Future

Opportunity

Innovation

- Gamification
- Wearable Technology

➤ Job Creation

- By 2014, IT hiring in major western markets will come predominantly from Asian-headquartered companies enjoying double-digit growth

➤ Job Protection

- By 2014 European Union directives will drive legislation to protect jobs, reducing off shoring by 20% through 2016

➤ Job Fulfillment

- By 2015, 'big data' demand will reach 4.4 million jobs globally, but only 1/3 of those jobs will be filled

➤ Privacy

- By 2017, 40% of enterprise contact information will have leaked into Facebook via employees' increased use of mobile device collaboration applications.

➤ Security

- Through 2014, employee-owned devices will be compromised by malware at more than double the rate of corporate-owned devices

➤ Market consolidation

- By 2014, market consolidation displaces up to 20% of the top 100 IT services providers

- Operational Technology
 - Through 2014, software spending resulting from the proliferation of smart operational technology will increase by 25%
- MS Windows Future
 - 90% of enterprises will bypass broad-scale deployment of Windows 8 until at least 2014
- Chinese Ascendance
 - By YE 2014, three of the top five mobile handset vendors will be headquartered in China

➤ Gamifications

- By 2015, 40% of Global 1000 organizations will use gamification as the primary mechanism to transform business operations

➤ Wearable Technology

- Wearable smart electronics in shoes, "tatoos" and accessories will emerge as a US\$10 billion industry by 2016

Trimax: Company Overview



- Established in 1995.
- Headquartered in Mumbai.
- 1400+ employees , 300+ OEM Certified Engineers
- 900+ Customers (Govt., PSUs, Large Enterprises & SMBs)
- Data Centre – Bangalore, Mumbai, Delhi & Colombo (In next 6 months)
- Partners

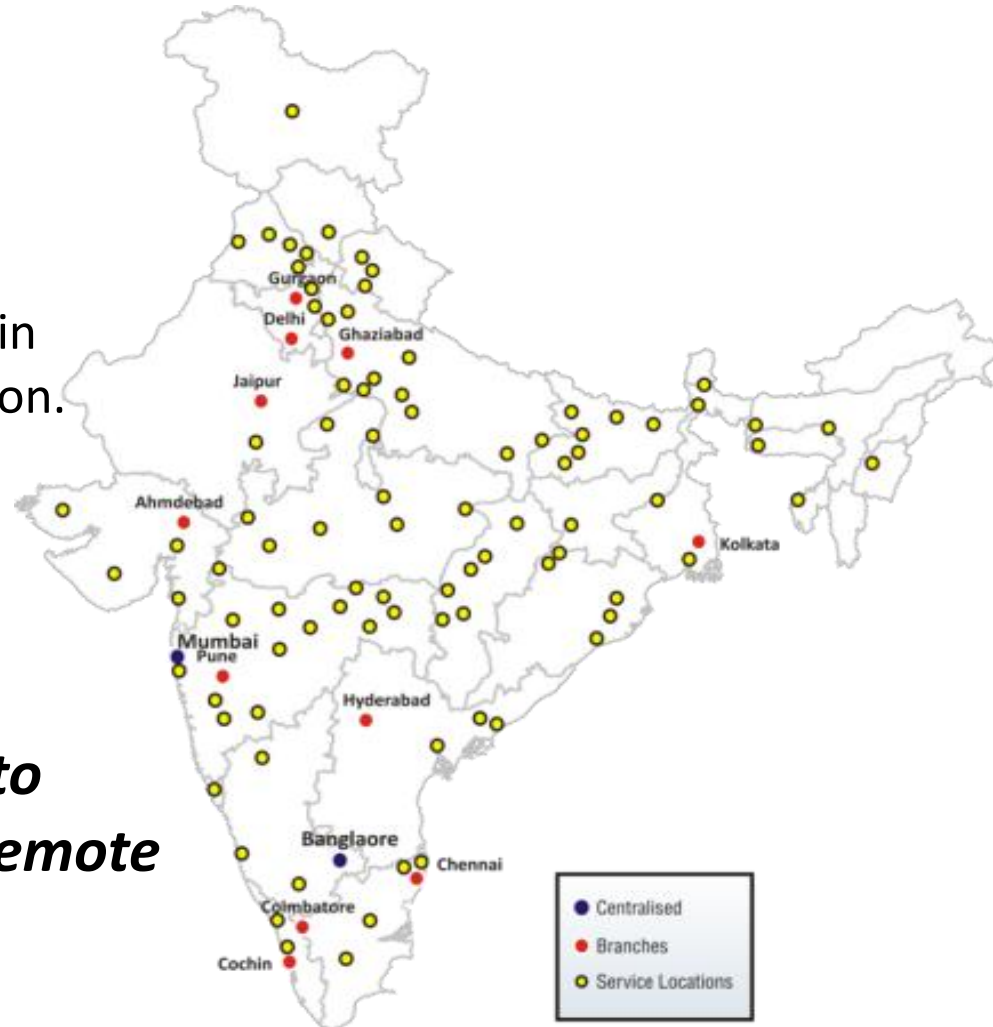


Trimax Reach



All India reach

- ❑ 10 branches
- ❑ 600 support centers.
- ❑ Strategically located to reach in 4 hours to any customer location.



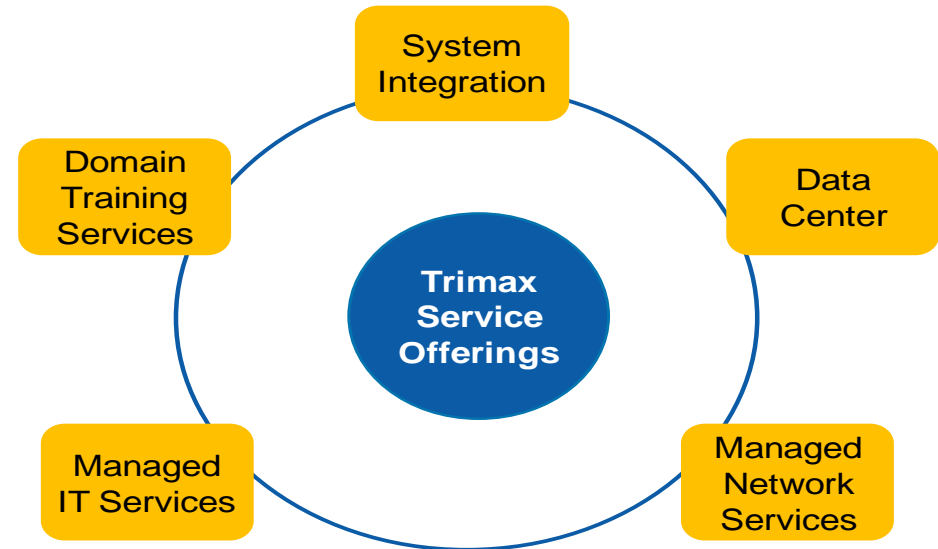
- ▶ Ahmadabad
- ▶ Bangalore
- ▶ Calcutta
- ▶ Chandigarh
- ▶ Chennai
- ▶ Coimbatore
- ▶ Delhi
- ▶ Gurgaon
- ▶ Hyderabad
- ▶ Jaipur
- ▶ Mumbai
- ▶ Pune

Developing infrastructure to service in 2 hours even in remote locations

Trimax Core Organizational Capabilities



Providing turnkey solutions comprising integration of hardware and software applications



End-to-end
solution
capability



Comprehensive
Service Portfolio



Integrated
delivery
capability

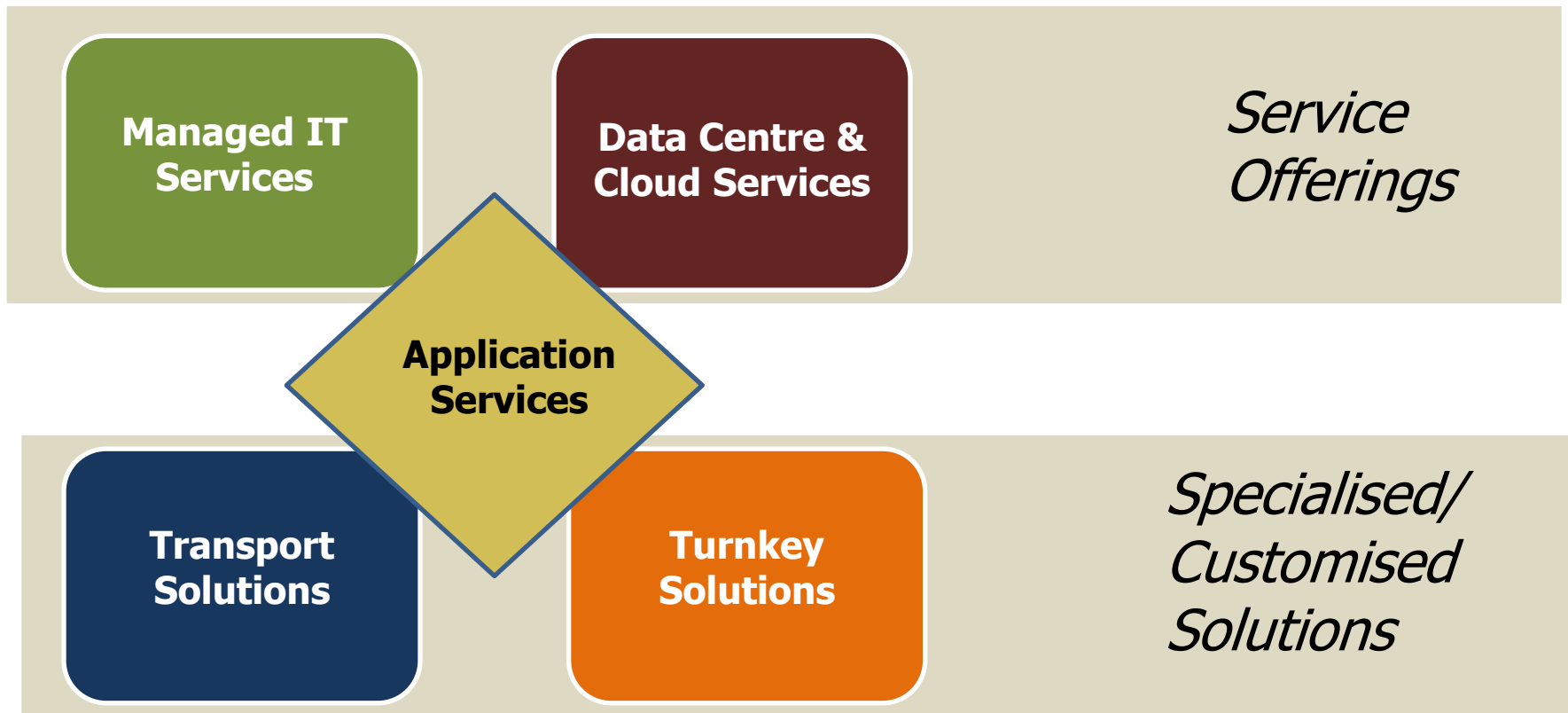


Hinterland
Reach



Breadth of
experience with
Govt.
Organizations

Trimax Services Portfolio



Data Centre Product Portfolio



HIGH DENSITY HOSTING SERVICES

Managed Co-location

Internet Access

Managed Dedicated Hosting

ON-DEMAND SERVICES

Utility Backup & Vaulting

Utility Storage

Load Balancing

Security Professional Services

Firewall & Intrusion Detection

Vulnerability Assessment

OS Hardening & Patch Management

Anti-Virus & Anti-Spam

Professional Services

Data Centre Build and management

Monitoring & Reporting

Platform Support (Hardware/ OS)

Database Support

Application Support (Web/ Mail)

DR/ BCP Design & Development

Consultancy

Cloud Product Portfolio



IaaS

- X-86 on Demand
- P Series on Demand
- Storage as a Service

PaaS

- Mailing
- Project Management
- Document Management

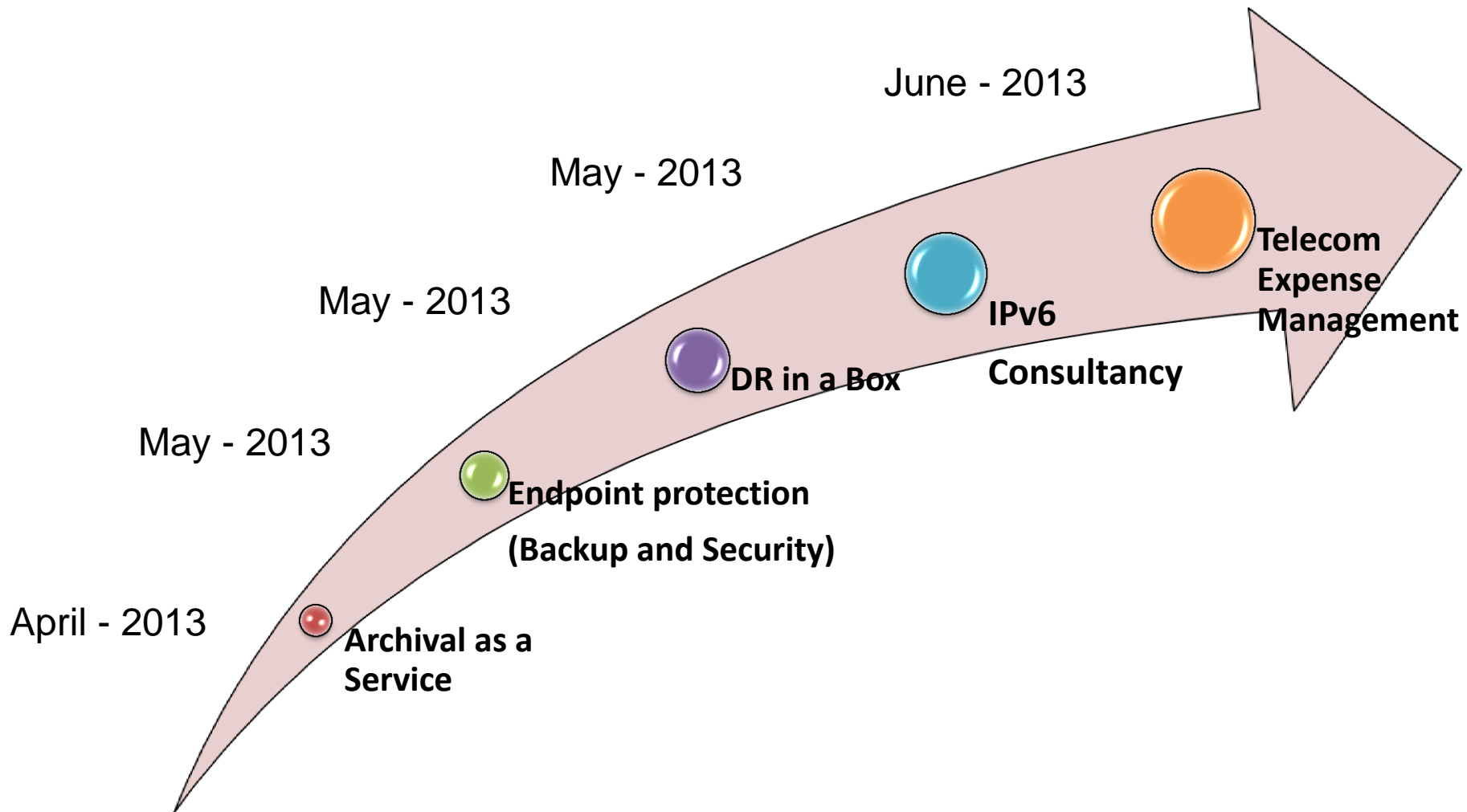
SaaS

- | | | |
|--------------|----------------------|-------------------------------|
| • CRM | • Video Conferencing | • e-Training |
| • Accounting | • e-University | • e-leave |
| • HRMS | • Project Management | • Messaging and Collaboration |
| • POS | • e-claim | |

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Product in Line



Trimax IT
Infrastructure &
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Thank you

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