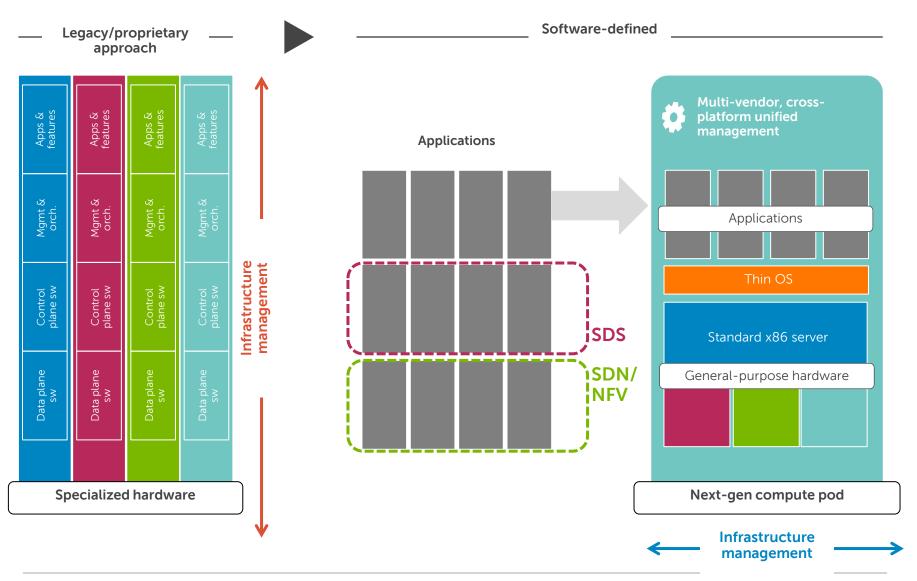
Dell Enterprise & Networking



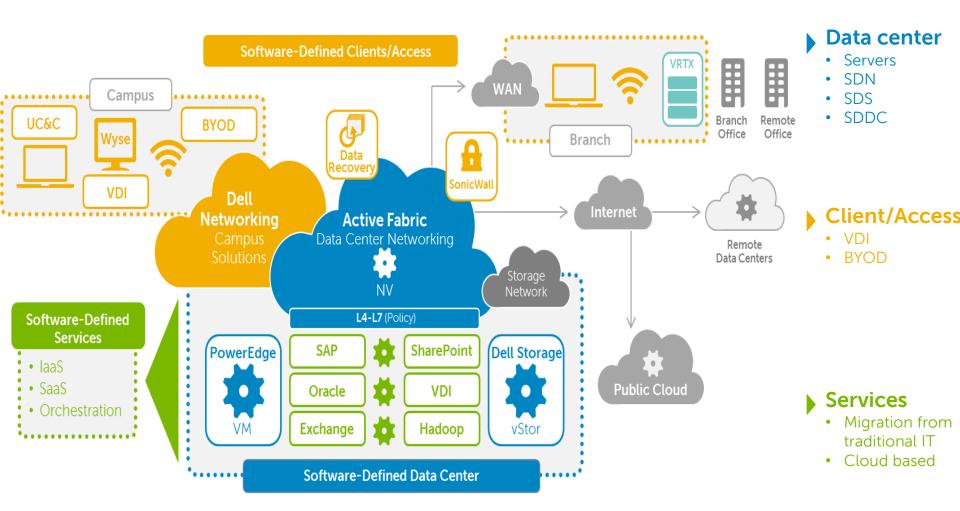
Arpit Joshipura

Vice President, Product Management & Marketing Dell Networking

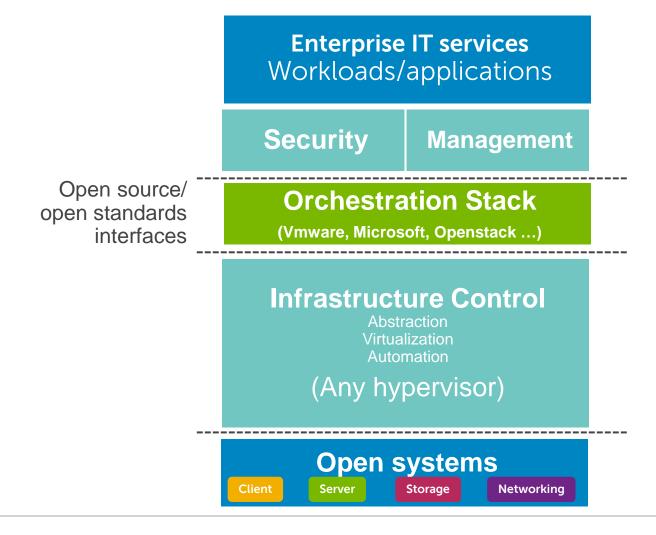
Future Ready IT: Software Defined Enterprise



Software Defined Enterprise – end to end



Dell provides an Open foundation for software-defined infrastructure





Dell Networking SDN strategy

Choice of migration path

Open Networking, Choice of OS 3 Paths to SDN The Future of Networking **Hypervisor Based Traditional Networking** and automation tools Proprietary architectures VMware, Microsoft, Open Stack **Open Networking with Cumulus** Optional SDN controller Hundreds of protocols Dell **Software-Defined** Proprietary OS **Networking** Open standard hardware Proprietary ASICs **Programmatic Open Standards** Management **Open Source** Merchant silicon **Legacy Based Controller Based**

Thank You

