



Getting the Cloud Infrastructure Right - It's Neither Easy Nor Intuitive

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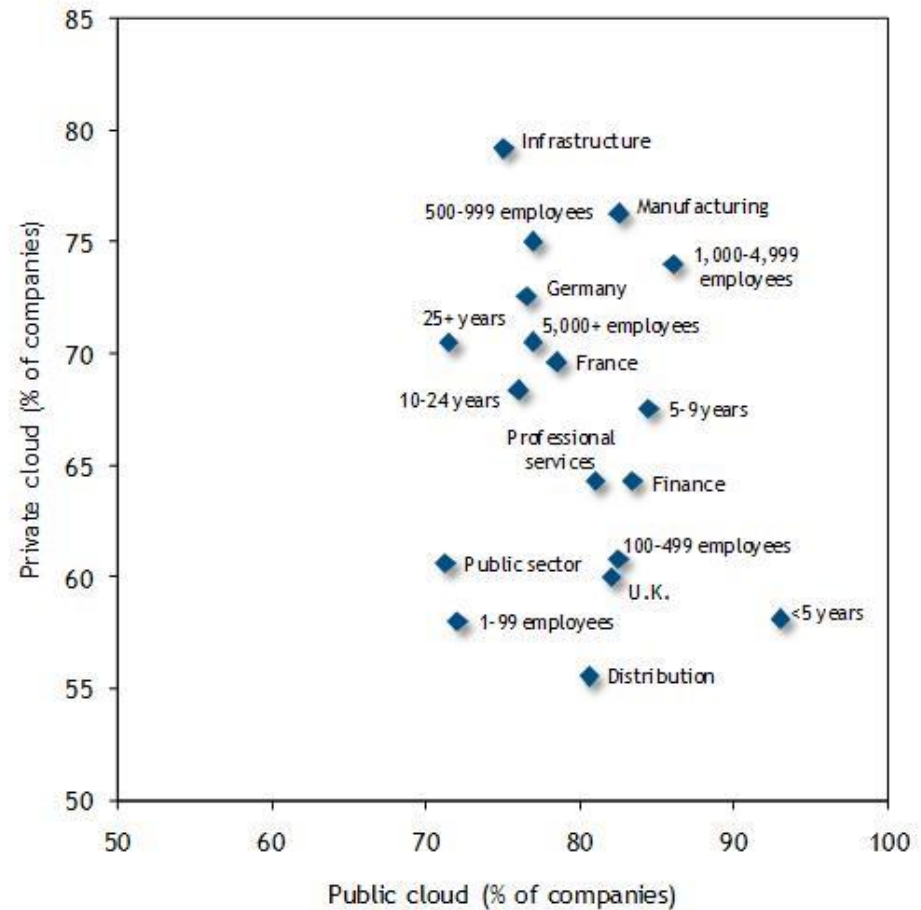
Cloud Adoption In Europe is Commonplace

Q. How would you best describe your organization's current or near-term plans to use private cloud, public cloud, or hybrid cloud solutions to support production workloads and services?

n = 304 (all companies)

Note: Axes measure the proportion of companies in each segment that are currently implementing or planning to implement public cloud (x axis) and private cloud (y axis).

Source: IDC, 2014

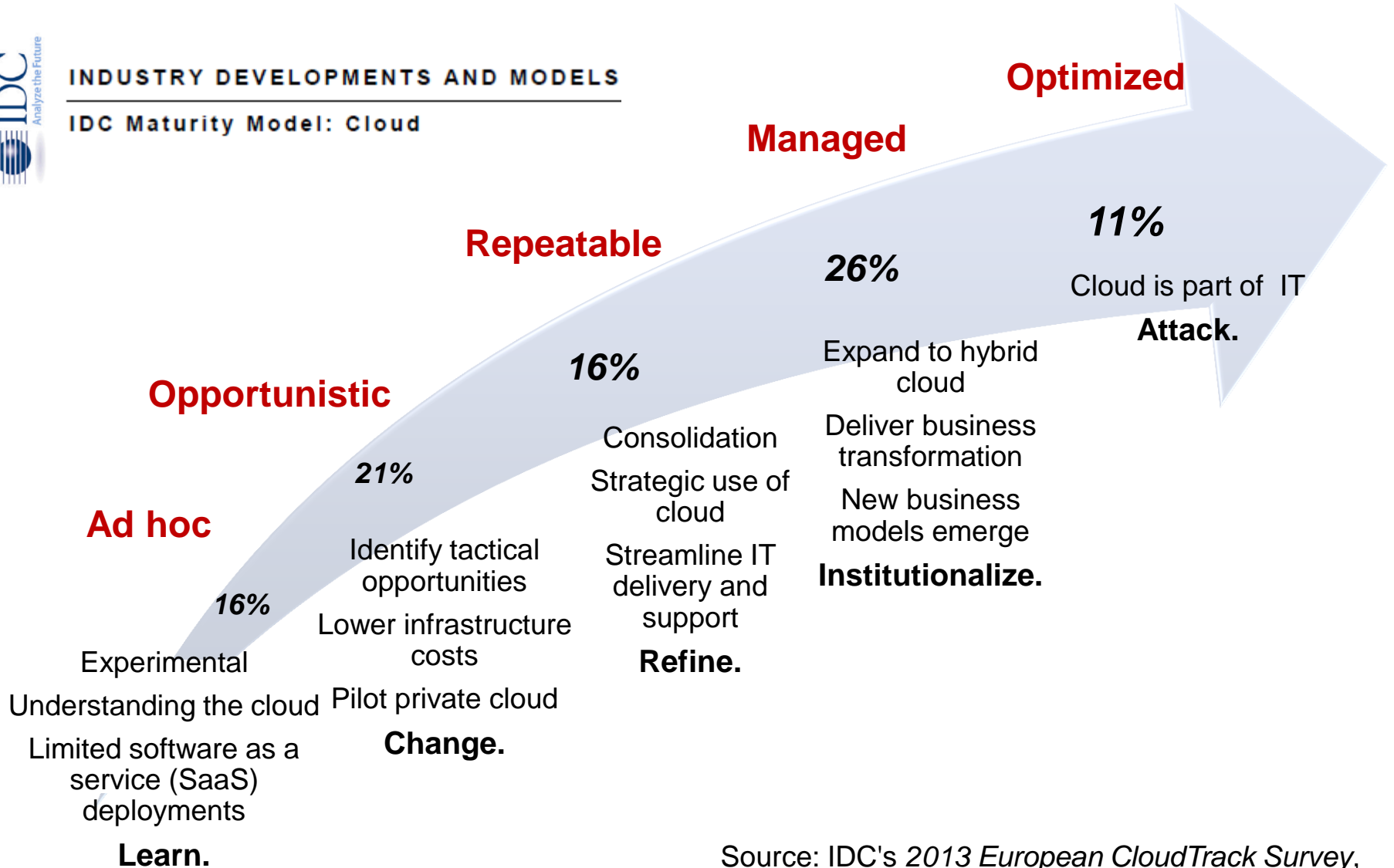


Cloud "Maturity" Is a Journey



INDUSTRY DEVELOPMENTS AND MODELS

IDC Maturity Model: Cloud

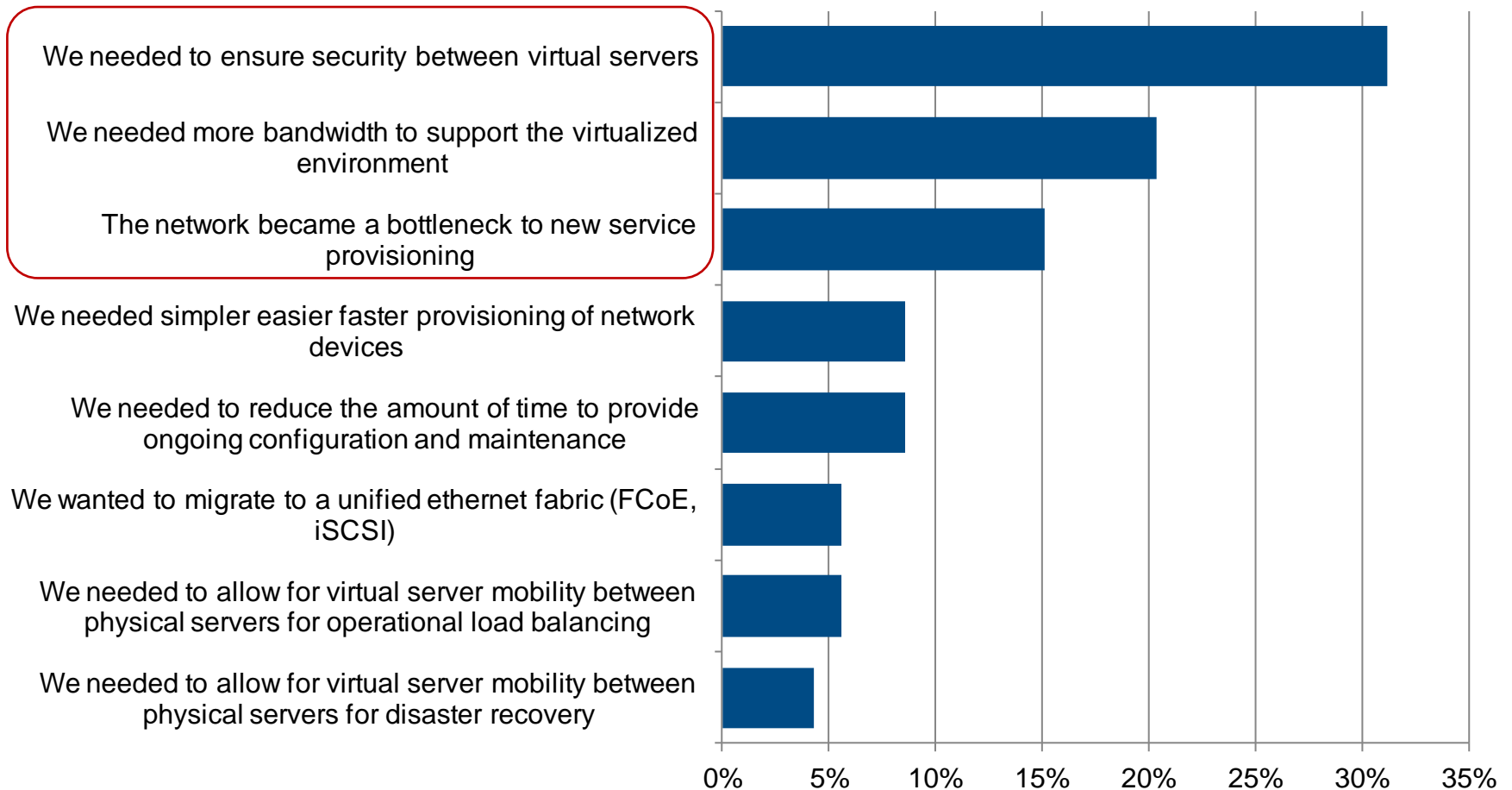


Source: IDC's 2013 European CloudTrack Survey, n = 304



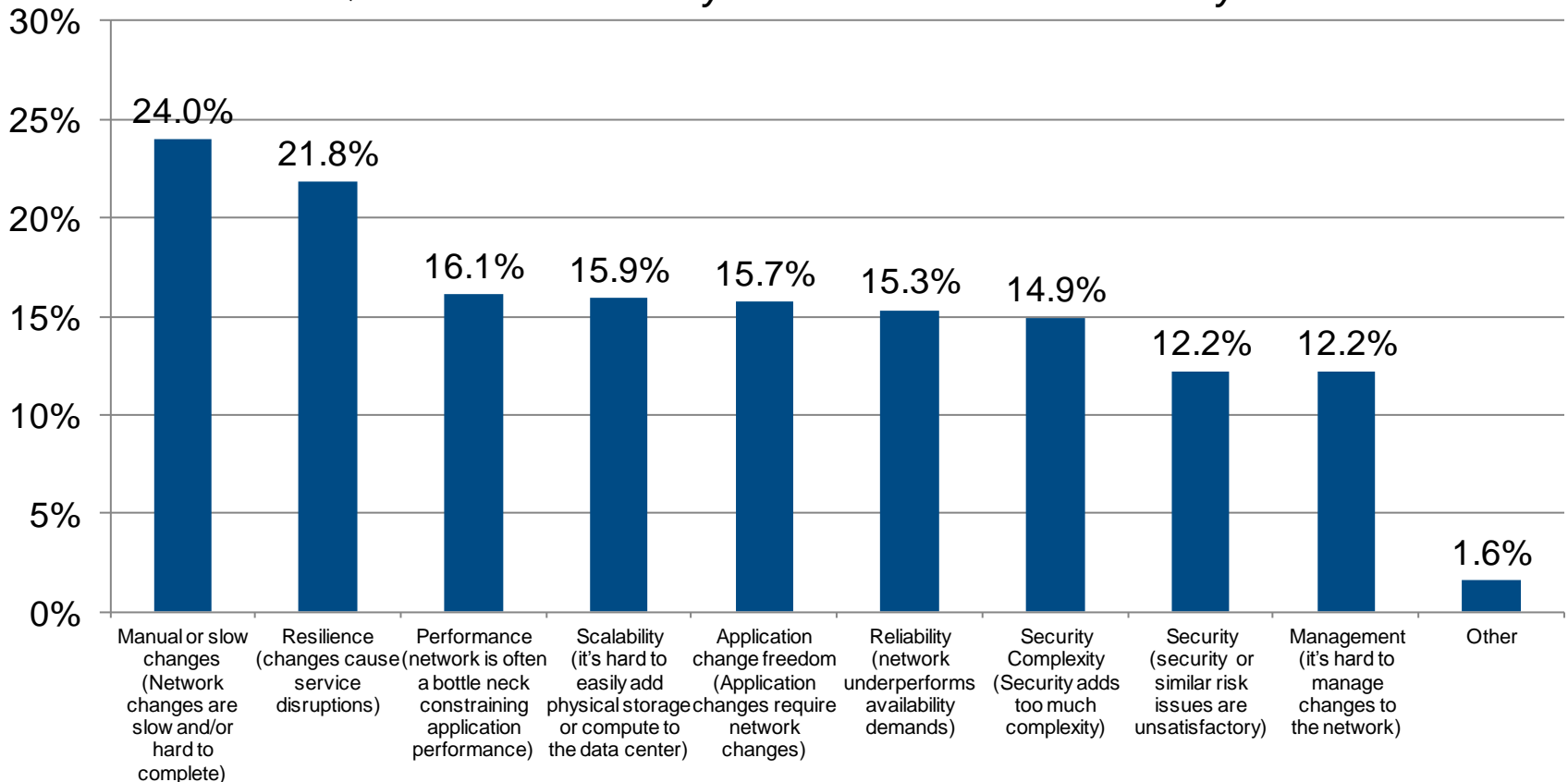
Datacenter Network Investment Priorities

Q. What was the main reason you needed to Re-Architect The Network to support Private Cloud?



The Network Not Well Suited to Making Changes

Question: What does your network not do well today?



- More than 20% of respondents noted that their network is not well suited for making changes and loses resiliency when doing so

Panel Discussion !!

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