



Debate Session III

One Two Three – that's how network's meant to be

Introduced and Chaired by: Erin Dunne
Director of Research Services



Debate Session III

One Two Three –

That's how network's meant to be...



THE Meeting Place for
Technology Leaders

April 23, 2015
Tiburon, CA

Panelists



Jeff Baher

Senior Director of NFV Solutions
Dell Networking



Paul McCluskey

Director of Business Development
CENX



Kevin Vachon

Chief Operating Officer
MEF



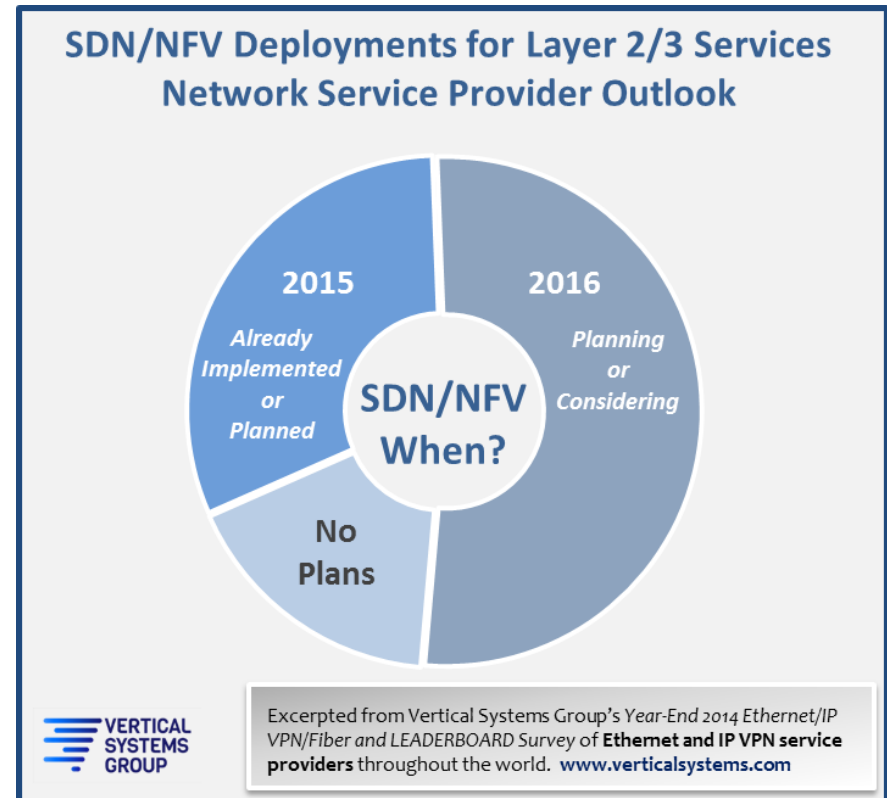
Erin Dunne - Moderator

Director of Research
Vertical Systems Group



Service Provider Survey Readout:

- Nearly one-third of survey respondents reported that they are **currently using SDN or NFV** solutions in their Ethernet or IP VPN service networks – or are planning implementations in 2015.
- Slightly more than half are **planning or considering SDN/NFV** deployments in 2016 or later.
- All other respondents cited **no current SDN/NFV plans**.



- ✓ **Bottom line** SDN/NFV benefits are enticing, but the challenges are considerable.



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Paul McCluskey, Director of Business Development



Jeff Baher, Sr Director for NFV Solutions



Kevin Vachon, Chief Operating Officer