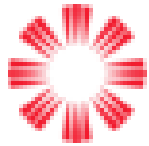


# Partnering for Success: OpenStack and Open Networking

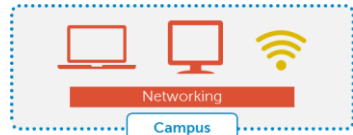
Dell and STT Connect



**STT Connect**

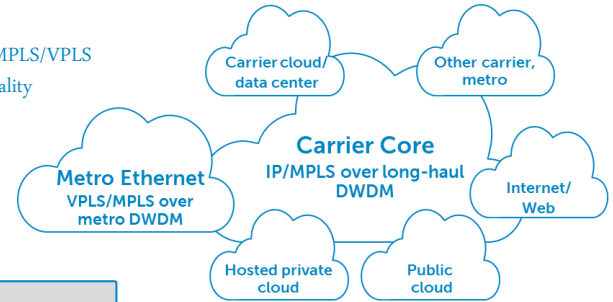


# Open Networking Eco-system of Innovation



**DELL** | Feature-rich L2/L3 Campus networking

**ipinfusion™** | WAN, MPLS/VPLS functionality



## Dell Software-Defined Networking

Operating System Solutions	Network Overlay Solutions	Control Plane Solutions
Switching Software	Virtual Networking	Forwarding Plane
+	+	+
Switching Hardware	Physical Networking	Control Plane

## Dell Open Networking

Disaggregating the building blocks of networking



Data Center fabric & in-rack switching



SDN fabric & network monitoring solutions



Linux on the switch, unified server, network management



Virtualization-centric fabric optimized for Nutanix, Big Data, VDI





# Software for the Open Networking era

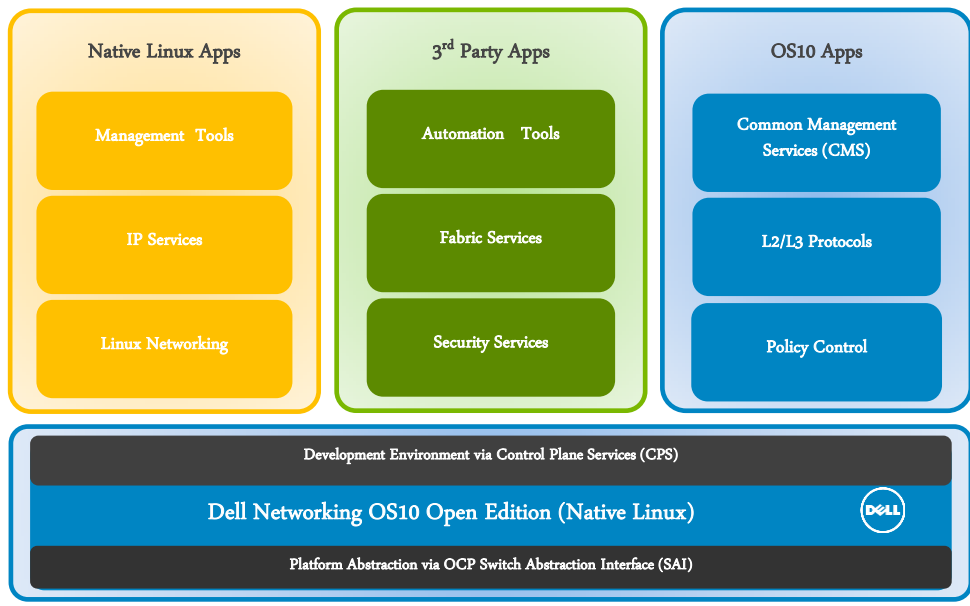
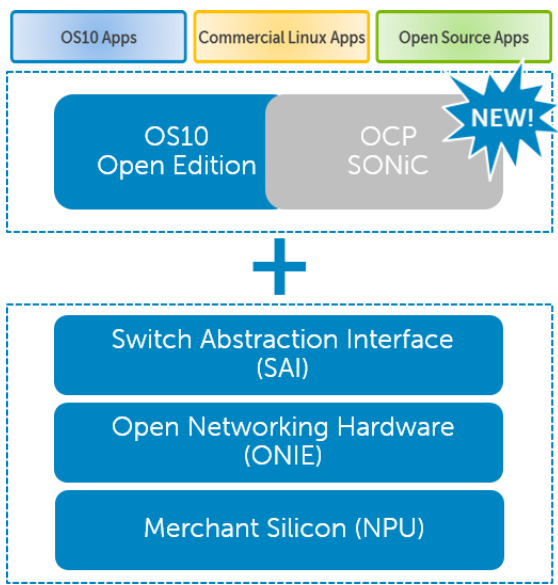
## OS10



DevOps



NetOps



### Modern software for modern operations



# Verizon: The World's Largest NFV Deployment

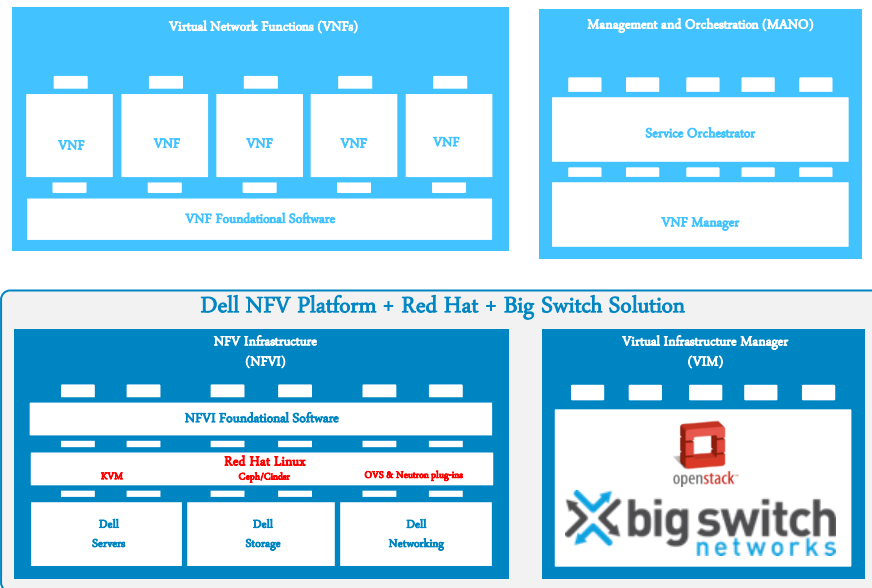
04.25.2016 [News Release](#)



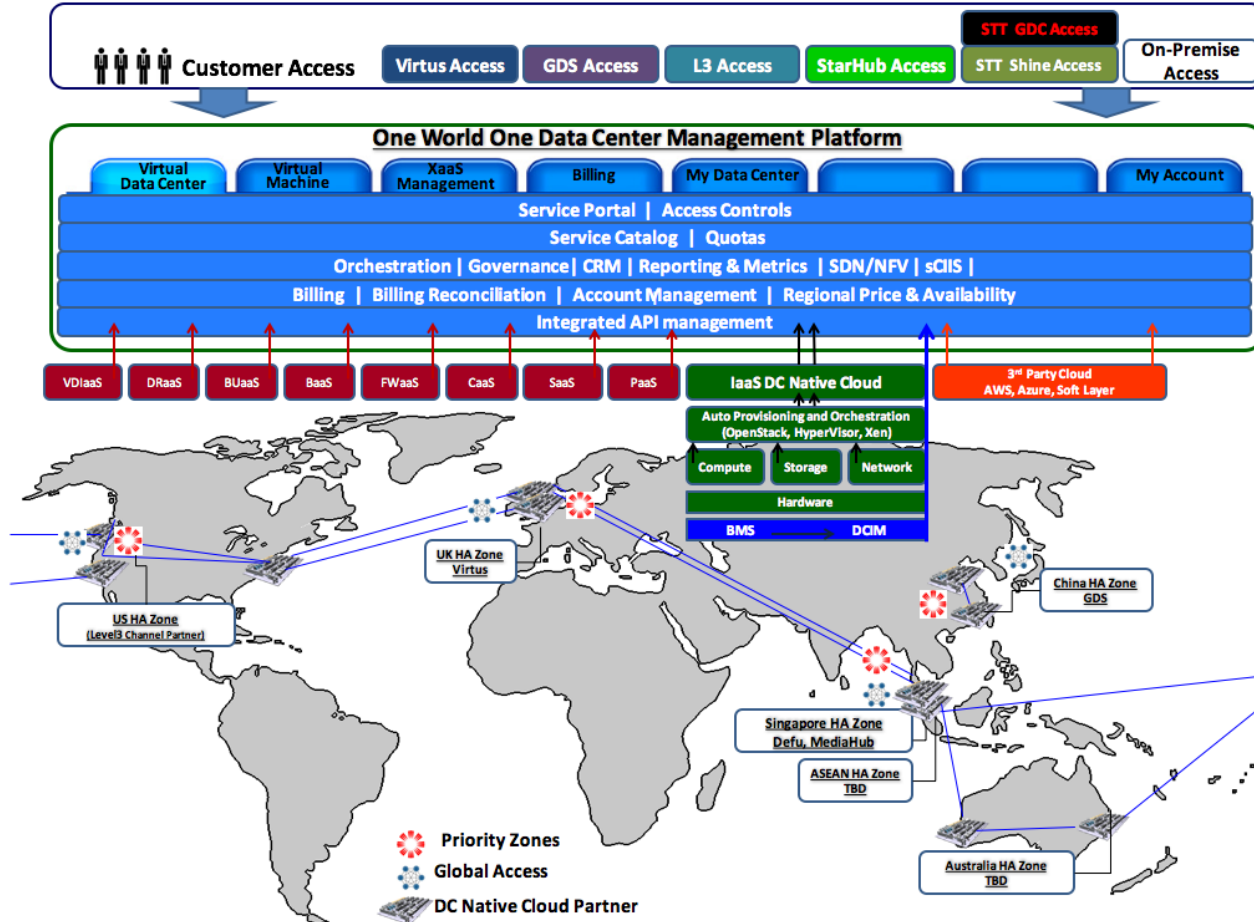
## Verizon launches industry-leading large OpenStack NFV deployment

Verizon collaboration with Big Switch Networks, Dell and Red Hat advances open source knowledge; Companies to discuss project at the OpenStack Summit in Austin

**AUSTIN, Texas** – Verizon has completed the industry's largest known Network Function Virtualization OpenStack cloud deployment across five of its U.S. data centers.



# STT Connect Introduction



# STT Connect Objectives

1. Shared Enterprise Cloud offering for Global Data Center Investee's
2. Consolidate Expertise to save money on Global Cloud Spend
3. Embrace Open Source and Open Standards
4. Journey was not without it challenges



Thank you

