

Debate Session III

Software Defined Everything: It's Not About Virtualization, It's About Services



THE Meeting Place for
Technology Leaders

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Panelists



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NetEvents

SDE Services: Drivers & Challenges

What are the most important drivers and challenges for deploying dynamic orchestrated services?

Top 3 Purchase Drivers

88%

- #1 Faster service provisioning
- #2 Rapid adjustments to existing services
- #3 Ability for customers to scale bandwidth on demand

Top 3 Deployment Challenges

91%

- #1 Orchestration over multiple provider networks
- #2 Inadequacy of current OSS/BSS systems
- #3 Integration of new dynamic services with legacy infrastructures

Debate Topics

- ❖ Can operational controls keep up when dynamic services are rapidly deployed?
- ❖ Are “pay to play” services ultimately more cost efficient for customers?
- ❖ Will hardware suppliers enable SD-WAN white box/ uCPE as a service?
- ❖ Does the industry require specialized hardware to accelerate SDE performance?
- ❖ How is SDN is an enabling technology for Intent Based Networking?
- ❖ Will SDN-enabled services generate net new revenue?

